

**Chart 1: Key data to activities abroad according to turnover tax statistics 2011  
- all business companies and KMU**

Characteristic	Unity	all business companies	KMU	KMU-Share
Venture	<i>Quantity</i>	3.215.095	3.203.875	99,7%
business volume (deliveries and performances)	<i>Bn. Euro</i>	5.687,2	2.092,2	36,8%
Import company with imports from the EU	<i>Quantity</i>	489.347	479.890	98,1%
Import turnover with imports from the EU (intra -community acquisition)	<i>Bn. Euro</i>	513,3	112,3	21,9%
Export company overall	<i>Quantity</i>	359.268	350.189	97,5%
beneath: with exports in the EU <sup>1)</sup>	<i>Quantity</i>	237.309	229.001	96,5%
with exports in third countries <sup>1)</sup>	<i>Quantity</i>	246.741	238.860	96,8%
Total sales of the export companies	<i>Bn. Euro</i>	4.138,0	974,0	23,5%
Export turnover overall	<i>Bn. Euro</i>	1.073,5	195,2	18,2%
therefrom: Export turnover in the EU	<i>Bn. Euro</i>	568,4	104,9	18,4%
Export turnover in third countries	<i>Bn. Euro</i>	505,1	90,3	17,9%
Quote of exporter 2)	%	11,2	10,9	
beneath: with exports in the EU <sup>1)</sup>	%	7,4	7,1	
with exports in third countries <sup>1)</sup>	%	7,7	7,5	
Export quote of all business companies 3)	%	18,9	9,3	
therefrom: with exports in the EU	%	10,0	5,0	
with exports in third countries	%	8,9	4,3	
Export quote of the exporters <sup>4)</sup> overall	%	25,9	20,0	
therefrom: with exports in the EU	%	13,7	10,8	
with exports in third countries	%	12,2	9,3	

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KMU = Business companies with less than 50 Mio. Euro annual turnover.

1) Not exclusively.

2) Share of the export companies in all business companies in %.

3) Share of the export turnover in the sales of all business companies in %.

4) Share of the export turnover in the total sales of all export companies in %.

Quelle: Statistisches Bundesamt: Sonderauswertung der Umsatzsteuerstatistik (Vorankündigungen) 2011 im Auftrag des IfM Bonn, Wiesbaden, 2013; Berechnungen des IfM Bonn

## Export 2011 according to turnover tax statistics

www.ifm-bonn.org

**Chart 2: Business companies and total sales, export company and their total sales, export turnover plus quote of exporters and exportquote 2011 in Germany depending on quantity of sales**

Business companies with a business volume from...to under... €	Business companies <sup>1)</sup>	Volume of sales <sup>2)</sup>	Export companies <sup>1)</sup>	total sales <sup>2)</sup> of the export companies	Export turnover <sup>2)</sup>
	Quantity	in 1.000 €	Quantity	in 1.000 €	in 1.000 €
17.500 - 50.000	902.950	28.750.893	23.191	781.108	190.893
50.000 - 100.000	645.239	46.298.329	29.217	2.160.402	432.528
100.000 - 250.000	702.497	111.768.776	55.376	9.250.198	1.541.705
250.000 - 500.000	366.115	129.419.365	50.476	18.320.409	2.671.245
500.000 - 1 m.	246.010	173.057.406	51.335	36.924.892	5.247.628
1 Mio. - 2 m.	153.941	215.513.256	46.550	66.341.160	10.046.393
2 Mio. - 5 m.	109.246	337.939.359	46.295	146.914.489	24.666.511
5 Mio. -10 m.	40.696	283.302.997	22.484	158.024.193	29.120.067
10 Mio. - 25 m.	27.135	417.203.316	17.879	277.622.502	59.371.789
25 Mio. - 50 m.	10.046	348.915.207	7.386	257.688.901	61.897.081
50 m. and more	11.220	3.595.009.660	9.079	3.164.008.936	878.309.734
<b>Overall</b>	<b>3.215.095</b>	<b>5.687.178.565</b>	<b>359.268</b>	<b>4.138.037.191</b>	<b>1.073.495.574</b>
KMU: 17.500 - 50 m.	3.203.875	2.092.168.904	350.189	974.028.254	195.185.840
KMU- Share in %					
KMU: 17.500 - 50 m.	99,7	36,8	97,5	23,5	18,2

  

Business companies with a business volume from...to under... €	Quote of exporters <sup>3)</sup>	Exportquote <sup>4)</sup>	Exportquote of the exporters <sup>5)</sup>
	in %	in %	in %
17.500 - 50.000	2,6	0,7	24,4
50.000 - 100.000	4,5	0,9	20,0
100.000 - 250.000	7,9	1,4	16,7
250.000 - 500.000	13,8	2,1	14,6
500.000 - 1 m.	20,9	3,0	14,2
1 m. - 2 m.	30,2	4,7	15,1
2 m. - 5 m.	42,4	7,3	16,8
5 m. -10 m.	55,2	10,3	18,4
10 m. - 25 m.	65,9	14,2	21,4
25 m. - 50 m.	73,5	17,7	24,0
50 m. and more	80,9	24,4	27,8
<b>Overall</b>	<b>11,2</b>	<b>18,9</b>	<b>25,9</b>
KMU: 17.500 - 50 m.	10,9	9,3	20,0

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1) Only declarable with supplies and performance of more than 17.500 €

2) Without turnover tax.

3) Quote of exporters: share of the export companies in all business companies with the same size range in %.

4) Exportquote = Share of the export turnover in the sales of the business companies with the same size range in %.

5) Exportquote of the exporters: Share of the export turnover in the total sales of the export companies with the same size range in %.

Quelle: Statistisches Bundesamt: Sonderauswertung der Umsatzsteuerstatistik (Vorankündigungen) 2011 im Auftrag des IfM Bonn, Wiesbaden, 2013; Berechnungen des IfM Bonn