

## Export and import key indicators according to VAT statistics

### Export and import key indicators according to VAT statistics 2017 - All enterprises and SMEs

Indicator		unit	Total <sup>1</sup>	SMEs <sup>1</sup>	SME-Share <sup>1</sup>
Enterprises		Number	3.266.806	3.253.923	99.6%
Turnover of enterprises	(supplies and services/Lieferungen und Leistungen)	bn EUR	6 360.8	2 323.8	36.5%
Importing enterprises with imports from the EU		Number	612 853	601 563	98.2%
Import turnover with imports from the EU	(intra-community acquisitions/ Innergemeinschaftliche Erwerbe)	bn EUR	630.8	128.4	20.4%
Exporting enterprises	total	Number	355 118	344 886	97.1%
thereof	with exports to the EU <sup>2)</sup>	Number	246 275	236 877	96.2%
	with exports to non-EU countries <sup>2)</sup>	Number	234 798	226 051	96.3%
	with exports to the EU and to non-EU countries	Number	125 951	118 038	93.7%
Total turnover of all exporting enterprises		bn EUR	4 588.3	1 030.3	22.5%
Export based turnover	total	bn EUR	1 301.1	213.9	16.4%
thereof	with exports to the EU	bn EUR	692.0	119.0	17.2%
	with exports to non-EU countries	bn EUR	609.0	94.9	15.6%
Rate of exporting enterprises <sup>3)</sup>	total	%	10.9	10.6	
thereof	with exports to the EU	%	7.5	7.3	
	with exports to non-EU countries	%	7.2	6.9	
Rate of export of all enterprises <sup>4)</sup>	total	%	20.5	9.2	
thereof	with exports to the EU	%	10.9	5.1	
	with exports to non-EU countries	%	9.6	4.1	
Rate of export of all exporting enterprises	total	%	28.4	20.8	
thereof	with exports to the EU	%	15.1	11.6	
	with exports to non-EU countries	%	13.3	9.2	

© IfM Bonn

Note: The importance of foreign activities based on this data source is significantly underestimated, as, for example, in relation to the EU, low-value exports or supplies to private individuals are not covered. Service exports in the transport sector are also not taken into account - exception: exports of services in the transport sector (see: Holz, M.; Kranzusch, P.; Hoffmann, M. (2013): Außenwirtschaftliche Aktivitäten von kleinen und mittleren Unternehmen: Informationsmöglichkeiten der amtlichen Statistik, in: Institut für Mittelstandsforschung Bonn (Hrsg.): Daten und Fakten Nr. 8, Bonn).

SMEs = Enterprises with less than 50 m EUR turnover per year.

1) Only enterprises liable to VAT with annual deliveries and other performances (turnover) exceeding EUR 17 500.

2) Not exclusively.

3) Exporting enterprises rel. to the total number of all enterprises of the same size class.

4) Export based turnover rel. to the total turnover of all enterprises of the same size class.

5) Export based turnover rel. to the total turnover of all exporting enterprises of the same size class.

Source: Federal Statistical Office of Germany (Statistisches Bundesamt): Statistics of Value Added Tax (VAT) 2017, Wiesbaden 2019; calculations by IfM Bonn